

MANAGEDFREIGHT



Introduction

for freight expediting and logistics services



Qualifications . . .

*Managed*Freight

- . . . is a local company based in St. Croix, USVI.
- . . . is an EDC eligible supplier certificate holder.
- . . . is Hazardous Material Certified .
- . . . has permits to Transport Hazardous Materials.
- . . . has employees who hold TWIC cards.



Relative Project Experience. . .

- **ManagedFreight** provides freight expediting and logistics services for a variety of large and small local firms. Currently we service....

Hovensa LLC, Oil Refinery

Stanford Financial

Geonet Ethanol distillation plant

Cruzan VIRIL

Caribbean Contractors

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Managed Freight has alliances with worldwide freight partners for your foreign origin shipments.

Capabilities / Services . . .

- **Managed Freight** can coordinate retrieval of full loads or LCL shipments from the vendor site to the Diageo site. We will work with your vendors to determine equipment requirements, cargo details, and retrieval information.
- Shipments originating from Canada, the USA, Europe, and South America are acceptable.
- **Managed Freight** provides in-transit insurance from door to door. *Ship lines only offer port to port coverage.*

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Capabilities / Services (continued) . . .

- **Managed Freight** provides full shipment tracking and status updates via email.
- We facilitate US Customs and excise tax clearance, and local delivery to Diageo's site.
- We monitor equipment free-time to avoid ship line demurrage charges.
- **Managed Freight** offers LCL shipment consolidation near every major port servicing St. Croix – Houston, Jacksonville, Miami, New Jersey.
- Availability of vessel and aircraft carriers for urgent and/or oversized modular cargo.



Many vendors don't know the unique requirements and challenges of shipping to St. Croix. Managed Freight has the working relationships to 'cut through' local red tape.

Our Strengths. . .

- **Managed Freight** focuses on cargo originating in and destined to the Virgin Islands. Since this is our market and area of expertise; we know every option of shipping here. We know the strengths and weaknesses of each carrier, and the regions they service best.
- As a freight brokerage company, we represent to shipping company, but we are free to use any of them. **Managed Freight** has volume service agreements and preferred rates with many carriers.
- **Managed Freight** knows the standard ocean rates, and can assist Diageo to ensure service agreements are rated appropriately.

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We have working solutions that remove vendors from the shipping program. This reduces your cost and provides for better cargo control.

Our Strengths (continued) . . .

- **Managed Freight** is often recommended by carriers as our shipments encounter fewer errors and delays than shipments routed through vendors.
- **Managed Freight** is also happy to assist with personal effects relocations. Our affiliate, **Relocation Benefits** handles origin services in the USA and Canada.
- **Managed Freight** will assure that the relocation is complete to the final detail including the often arduous task of vehicle licensing and registration, if desired.

"We Do What We Say!"

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Company Facts . . .

- **Managed Freight** is a relatively new company in name only. The owner, Lee Flemming, has 14 years of shipping logistics experience.
- **Managed Freight's** staff is dedicated and understands that an hour late could mean a week's delay. We succeed by pre-planning the complete move before the cargo leaves the vendor, then following-up to ensure each party has the necessary tools and information to produce as planned.
- **Managed Freight** has extensive experience in oversized and overweight cargo. We can arrange for trucks and trailers as well as police escorts for public safety.
- **Managed Freight's** slogan, "We Do What We Say", is also part of our mission. We aim to make each freight move predictable and efficient.

"We Do What We Say!"



Synopsis . . .

Options are important to the success of any program

- ***Managed Freight*** offers Diageo shipping options, industry experience, and commitment to success.
- Because we do not represent any carrier; ***Managed Freight*** is free to shop the market for the best freight rates while meeting the timing requirements of the project.
- Being serviced through a St. Croix-based company, Diageo will be showing its commitment to local enterprise and talent. Using ***Managed Freight***; Diageo will experience no compromise in service over stateside freight forwarding companies.
- ***Managed Freight*** would very much like to the opportunity to submit a formal quote to supply Diageo with freight expediting and logistics services.
- ***We look forward to exceeding your expectations!***

Thank you!

for the opportunity to introduce Managed Freight.
Please contact us to get a detailed proposal for
Diageo's freight expediting and logistics services.

Lee Flemming

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